# Message Text

PAGE 01 STATE 246299

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INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-02 INR-07 L-03

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PAGE 02 STATE 246299

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E.O. 11652:GDS

TAGS: PFOR, US, GE, GW, WB

SUBJECT: GERMAN DEMOCRATIC REPUBLIC: US POLICY SETTING AND OBJECTIVES

THE FOLLOWING ASSESSMENT OF US INTERESTS AND OBJECTIVES IN THE GERMAN DEMOCRATIC REPUBLIC HAS RECEIVED INTERAGENCY CLEARANCE. IT IS INTENDED TO SERVE AS THE BASIC STATEMENT OF AMERICAN POLICY TOWARDS THE GDR FOR THE COMING YEAR.

#### **SETTING**

(A) ESTABLISHMENT OF DIPLOMATIC RELATIONS BETWEEN THE US AND THE GDR IN SEPTEMBER 1974 ENDED ALMOST THIRTY YEARS OF FORMAL ISOLATION. THE WESTERN DECISION TO ACQUIESCE TO THE ENTRY OF THE GDR INTO INTERNATIONAL LIFE WAS A FINAL STEP IN A COMPLICATED PROCESS OF EAST-WEST NEGOTIATIONS AIMED AT SECURING THE EXISTING BALANCE IN CENTRAL EUROPE. THE DECISION BY THE THREE WESTERN POWERS (US,UK, AND FRANCE) TO ESTABLISH DIPLOMATIC RELATIONS WITH THE GDR WAS FURTHERMORE CONDITIONED ON FORMAL SOVIET ACCEPTANCE OF THE MOST CONCRETE EMBODIMENT OF THE EXISTING BALANCE, FOUR POWER RIGHTS AND RESPONSIBILITIES FOR BERLIN AND GERMANY AS A WHOLE (QRR). ALLIED RIGHTS

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PAGE 03 STATE 246299

UNDER QRR INCLUDE CONTINUATION OF THE SPECIAL SITUATION IN BERLIN AND CERTAIN SPECIAL PRIVILEGES IN THE GDR ITSELF.

(B) THUS, THE GDR IS MORE IMPORTANT TO THE US AS THE EPICENTER OF THE COMPLEX RELATIONSHIPS DETWEEN THE US, THE USSR, WEST GERMANY AND WEST BERLIN THAN FOR ANY INTEREST WE HAVE IN THE GDR PER SE. CONTINUED PROGRESS TOWARDS DETENTE IS TO A CONSIDERABLE EXTENT DEPENDENT ON MAINTENANCE BY BOTH EAST AND WEST OF THE BALANCE IN CENTRAL EUROPE, ESPECIALLY IN GERNANY AND BERLIN. FOR THE FORESEEABLE FUTURE, OUR BILATERAL RELATIONSHIP WITH THE GDR WILL LARGELY BE DETERMINED BY THESE BROADER

### CONSIDERATIONS.

- (C) IN THE LAST THREE YEARS THE GDR HAS GREATLY INCREASED ITS OFFICIAL RELATIONS WITH WESTERN AND OTHER COUNTRIES. IT IS NOW RECOGNIZED BY OVER ONE HUNDRED NATIONS AND IS A MEMBER OF THE UN AND MOST OTHER IMPORTANT INTERNATIONAL ORGANIZATIONS. DESPITE ITS NEW INTERNATIONAL STANDING, THE GDR IS NOT LIKELY TO GAIN MUCH FREEDOM OF MANEUVER FROM THE SOVIET UNION, WHICH REGARDS CONTROL OF EAST GERMANY AS THE KEY TO ENSURING MAINTENANCE OF ITS PREDOMINANT POSITION IN CENTRAL AND EASTERN EUROPE. THE NEED FOR SOVIET SUPPORT TO PROTECT THE POSITION OF THE COMMUNIST SYSTEM IN EAST GERMANY, PLUS THE PRESENCE OF 20 SOVIET DIVISIONS ON ITS TERRITORY, HELPS MAKE THE GDR THE STAUCHEST ALLY OF THE USSR.
- (D) ANOTHER SPECIAL FACTOR AFFECTING THE GDR AND US-GDR RELATIONS IS THE SPECIAL NATURE OF TIES BETWEEN THE TWO PARTS OF GERMANY. FORCED TO DEAL WITH THE POSITIVE EXAMPLE OF THE FRG IN ALMOST EVERY ASPECT OF ITS POLITICAL AND ECONOMIC LIFE, THE GDR HAS IN RECENT YEARS CONDUCTED A CONCENTRATED EFFORT TO SEPARATE ITSELF--BOTH POLITICALLY AND SOCIALLY--FROM THE WEST GERMAN STATE. CONTINUED WEST GERMAN EFFORTS TO WORK FOR THE UNITY OF GERMANY TEND TO INCREASE THE INSECURITY OF THE EAST GERMAN LEADERSHIP. A CONTINUING POINT OF FRICTION WILL BE THE BERLIN WALL AND EAST GERMAN RELUCTANCE TO ALLOW ITS CITIZENS TO TRAVEL ABROAD. THE OVERRIDING AMERICAN CONFIDENTIAL

PAGE 04 STATE 246299

INTEREST IN SUPPORTING WEST GERMAN POLICIES VIS-A-VIS THE GDR WILL AT TIMES PROBABLY LEAD TO FRICTION IN OUR BILATERAL RELATIONSHIP WITH THE GDR.

(E) WHILE IT IS CLEAR THAT THE GDR MUST BY NECESSITY CONCENTRATE ON DEEPENING ITS RELATIONS WITH THE SOVIET UNION AND OTHER MEMBERS OF THE WARSAW PACT THE LEADERSHIP DOES HAVE AN INTEREST IN A LIMITED INCREASE IN

CONTACTS WITH THE WEST. EAST GERMANY WILL FIND IT DIFFICULT TO MAKE CHANGES IN ITS STANCE TOWARD THE US TO OBTAIN THE BENEFITS THAT A CLOSER RELATIONSHIP MAY EVENTUALLY OFFER, I.E. EXPANDED TRADE THROUGH MFN AND CREDITS, ACCESS TO US TECHNOLOGY AND FULLER RECOGNITION OF THE GDR'S INTERNATIONAL STATUS. BUT THE GDR IS CURRENTLY THE WORLD'S ELEVENTH LARGEST INDUSTRIAL POWER AND RANKS SIXTEENTH IN GNP. LACKING MOST NATURAL RESOURCES, IT MUST RELY ON INTERNATIONAL TRADE TO SUSTAIN AND DEVELOP ITS HIG LY INDUSTRIALIZED ECONOMY AND ALSO TO OBTAIN NEEDED AGRICULTURAL PRODUCTS. RECENT HIKES IN THE COST OF VITAL RAW MATERIALS INCLUDING OIL HAVE MADE THE GDR EVEN MORE DEPENDENT UPON ITS CAPACITY TO

EXPORT. FOR A VARIETY OF REASONS, THE US AND OTHER DEVELOPED WESTERN COUNTRIES ARE IMPORTANT TO THE GDR IF IT IS TO MAINTAIN ITS ECONOMIC POSITION. GDR TRADE WITH THE WEST HAS INCREASED CONSIDERABLY IN RECENT YEARS, OBVIOUSLY WITH THE BLESSING OF ITS LARGEST SINGLE TRADING PARTNER--THE USSR. HOWEVER, GDR TRADE WITH THE US ACCOUNTED FOR ONLY .02 OF THE GDR'S EXPORTS AND 1.5 OF ITS IMPORTS IN 1974. DESPITE THESE MODEST STATISTICS, THE GDR IS EXTREMELY INTERESTED IN EXPANDED TRADE WITH THE US AND KEENLY DESIRES MFN STATUS AND US CREDITS.

(F) THERE IS ALSO GROWING INTEREST AMONG US BUSINESS IN TRADE WITH THE GDR. ALTHOUGH THE GDR'S RESTRICTIVE EMIGRATION POLICY PRECLUDES FAVORABLE CONSIDERATION MFN STATUS AND US-GOVERNNENT-BACKED CREDITS FOR THE FORESEEABLE FUTURE, THERE IS ROOM FOR GREATER TRADE, PROVIDED THE GDR CAN SECURE NECESSARY PRIVATE FINANCING FOR US IMPORTS WHILE LOCATING MARKETS FOR ITS EXPORTS. CONFIDENTIAL

#### PAGE 05 STATE 246299

(G) AS NOTED ABOVE, DIRECT US POLITICAL INTERESTS IN THE GDR ARE LIMITED PRIMARILY TO THE MULTILATERAL FIELD. MOREOVER, THERE ARE OTHER ISSUES AFFECTING THE DEVELOPMENT OF RELATIONS, SUCH AS THE RESOLUTION OF OUTSTANDING PROPERTY AND FINANCIAL CLAIMS AGAINST THE GDR. ANOTHER ISSUE IS THE REUNIFICATION OF EAST GERMAN CITIZENS WITH FAMILIES AND LOVED ONES IN THE US. THE GDR CONTINUES TO MAINTAIN AN EXTREMELY HARD-LINE ON EMIGRATION AND THERE IS A GROWING BACKLOG OF REUNIFICATION CASES WHICH IS ATTRACTING INCREASING CONGRESSIONAL ATTENTION. UNTIL THESE ISSUES ARE STATISFACTORILY LAID TO REST, OUR RELATIONS WILL PROGRESS SLOWLY IN OTHER AREAS.

### **GUIDELINES**

IN LIGHT OF THE ABOVE, THE FOLLOWING GUIDELINES SHOULD GO-

VERN US IOLICY TOWARD THE GDR IN THE COMING YEAR:

(1) OUR MAJOR GOAL IS TO DEVELOP MORE NORMAL RELATIONS

WITH THE GDR WHILE MAKING SURE THAT OUR BROADER INTERESTS IN GERMANY AND BERLIN ARE NOT ADVERSELY AFFECTED. BOTH THE FRG AND THE USSR WILL BE CLOSELY FOLLOWING THE COURSE OF US-GDR RELATIONS, AND WE SHOQLDAVOID CAUSING ANY FUNDAMENTAL CHANGES IN OUR CRITICAL RELATIONSHIPS WITH THESE TWO COUNTRIES AS A RESULT OF OUR ACTIVITIES VIS-A-VIS THE GDR. WHERE THE FRG IS CONCERNED, WE SHOULD ENSURE TO THE EXTENT POSSIBLE THAT OUR POLICIES TOWARD THE GDR ARE IN HARMONY WITH WEST GERMAN AND ALLIED

#### VIEWS ON THE EXISTING LEGAL SITUATION IN GERMANY.

(2) THE US SHOULD NOT LOOK FOR RAPID IMPROVEMENT OF BILATERAL RELATIONS WITH THE GDR IN THE NEXT SEVERAL YEARS, BUT SHOULD FOCUS ON BASIC PROBLEMS SUCH AS CONSULAR PROTECTION, CLAIMS AND FAMILY REUNIFICATION. WE SHOULD MAKE CLEAR TO THE GDR THAT PROGRESS IN OTHER AREAS WILL DEPEND UPON ITS WILLINGNESS TO BE CONFIDENTIAL

PAGE 06 STATE 246299

### ACCOMMODATING ON THESE IMMEDIATE PROBLEMS.

- (3) ABOVE ALL, WE SHOULD AVOID GIVING THE IMPRESSION THAT WE ARE IN A HURRY TO DEVELOP TIES, OR THAT WE CAN BE PRESSURED INO GRANTING CONCESSIONS IN THE US-GDR BILATERAL RELATIONSHIP. A BASIC GOAL SHOULD BE TO MAINTAIN A CONSISTENT POLICY LINE AND TO AVOID AN APPROACH WHICH WOULD CONFUSE THE GDR REGARDING OUR INTENTIONS IN POLITICAL AND OTHER AREAS.
- (4) UNDER SUCH CONDITIONS, A STEP-BY-STEP APPROACT TO ESTABLISHING "BUSINESSLIKE" RELATIONS SIMILAR TO THOSE WITHIN WARSAW PACT COUNTRIES WOULD APPEAR TO BE THE BEST COURSE. AS PROGRESS IS MADE ON THE CLAIMS AND HUMANITARIAN ISSUES, WE SHOULD BE PREPARED TO CONSIDER SPECIFIC IMPROVEMENTS IN OTHER ASPECTS OF OUR RELATIONS WHICH CAN BE ACHIEVED WITHIN THE LIMITED CONTEXT OF PRESENT BILATERAL TIES.

### POLICY OBJECTIVES-US-GDR RELATIONS

- 1. CONSULAR CONVENTION
- -- REACH AGREEMENT ON A CONSULAR CONVENTION WITHOUT A REFERENCE TO "NATIONALITY" -- WHICH WOULD BE PREJUDICIAL TO THE FRG'S INTERESTS.
- 2. REUNIFICATION AND HUMANITARIAN CASES
- -- PUSH FOR MORE RAPID AND SYMPATHETIC GDR HANDLING OF REUNIFICATION AND OTHER HUMANITARIAN CASES.
- 3. TRADE AND ECONOMICS
- -- FACILITATE EFFORTS OF US COMPANIES IN DEALING WITH THE GDR.
- -- MAINTAIN OFFICIAL US REPRESENTATION AT THE LEIPZIG TRADE FAIRS.
- -- CONTINUE TECHNICAL LEVEL COMMERCIAL TALKS BETWEEN US CONFIDENTIAL

### PAGE 07 STATE 246299

AND GDR FOREIGN TRADE OFFCIALS AND PRIVATE BUSINSSMEN.

- -- OBTAIN MORE INFORMATION ON THE GDR ECONOMY AND TRADE POSSIBILITIES.
- 4. CLAIMS
- $\operatorname{\mathsf{--}}$  OBTAIN SATISFACTORY SETTLEMENT OF PRIVATE US CLAIMS AGAINST THE GDR.
- -- ENCOURAGE THE GDR TO CONTINUE PROGRESS TOWARD NEGOTIATION OF A CLAIMS AGREEMENT WITH REPRESENTATIVES OF INTERNATIONAL JEWISH ORGANIZATIONS.
- $\operatorname{\mathsf{--}}$  ESTABLISH WORKABLE MECHANISMS FOR SETTING OTHER CLAIMS MATTERS SUCH AS INHERITANCES.
- 5. CULTURE AND SCIENCE AND TECHNOLOGY
- -- ENCOURAGE PRIVATE CULTURAL AND SCHOLARLY EXCHANGES.
- -- EXPLORE THE POSSIBILITY OF OFFICIAL AND PRIVATE US EXHIBITS AND LECTURES ON CULTURAL AND SCIENTIFIC-TECHNICAL THEMES.
- -- CONSIDER THE ESTABLISHMENT OF A LEADER GRANTS PROGRAM FOR THE GDR. KISSINGER

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## Message Attributes

Automatic Decaptioning: X Capture Date: 26 AUG 1999 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: FOREIGN RELATIONS, TRADE AGREEMENTS, POLITICAL SUMMARIES

Control Number: n/a Copy: SINGLE Draft Date: 16 OCT 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE246299

Document Number: 1975STATE246299
Document Source: ADS
Document Unique ID: 00
Drafter: EUR/CE:JKWARD/JKORNBLUM:LCB

Enclosure: n/a Executive Order: 11652 GDS Errors: n/a Film Number: D750360-0977

From: STATE

Handling Restrictions: n/a

Image Path:

Legacy Key: link1975/newtext/t197510102/baaaacwc.tel Line Count: 303

Locator: TEXT ON-LINE, TEXT ON MICROFILM

Office: ORIGIN EUR

Original Classification: CONFIDENTIAL Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 6

Previous Channel Indicators:
Previous Classification: CONFIDENTIAL Previous Handling Restrictions: n/a Reference: n/a

Review Action: RELEASED, APPROVED Review Authority: greeneet

Review Comment: n/a Review Content Flags: Review Date: 10 APR 2003

**Review Event:** 

Review Exemptions: n/a
Review History: RELEASED <10 APR 2003 by SmithRJ>; APPROVED <16 SEP 2003 by greeneet>

**Review Markings:** 

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JÚL 2006

**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE Subject: n/a

TAGS: PFOR, US, GE, GC, WB, (SWARTZ, DAVID H)
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